



CASE STUDY

VOSGES GENERAL COUNCIL

INDUSTRY: General Council, with 800 employees and 21 major sites

CUSTOMER PROFILE:

Based at Epinal, the Vosges General Council defines the region's management and development strategy. It is responsible for social action, departmental roadwork structures, school supervision, school transport and rural development. The Vosges General Council manages the department's largest public budget.

NEEDS:

- ⊙ leverage legacy equipment
- ⊙ Ensure security
- ⊙ Network integration
- ⊙ Improve the quality of the greeting service

SOLUTION:

- ⊙ 1 NeXspan® communication server
- ⊙ 800 IP terminals (i760 and i780)
- ⊙ 2 NeXspan XL used as media gateway
- ⊙ 1 Aastra i2070 attendant console
- ⊙ 1UCP (Unified Communication Platform) messaging system
- ⊙ 16 DECT terminals
- ⊙ GSM gateways
- ⊙ 1 M7425 administration solution

KEY BENEFITS:

- ⊙ Extensive improvement in the quality of the greeting service
- ⊙ Cost savings on maintenance
- ⊙ Simplified network administration

The council wished to install a new telephony architecture, but needed to retain the network equipment and cabling of the existing LAN (Local Area Network) infrastructure. It also needed to connect all its 21 sites and incorporate mobile functionality. The solution had to include unified messaging capability, integration of information systems and telephone directories, and management of call hold time on the switchboard.

The Vosges General Council selected **Aastra's NeXspan® system** because of its guaranteed performance and security, its capacity for enhancement and the richness of features and applications. The solution delivered excellent value. To reduce the costs of DECT terminals were installed. The greeting service quality was greatly improved thanks to NeXspan's incoming number display function. Integration of the local information system and telephone networks also saved substantial maintenance and service costs.

"Full IP is not simply an upgrade but a revolution! With our IP stations, we now possess far more services than were available on the old analog sets. Users are not able to carry out their tasks with greater efficiency." — **Sebastien Blaise, Network Manager, Vosges General Council.**



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ABOUT TELEPHONY OFFICE-LINX

Telephony Office-LinX is a Unified Communications platform that integrates Messaging, Presence, Mobility, and Mass event notification into a single integrated solution. It is already tightly integrated with RIM Blackberry, Apple Iphone, & Symbian devices as well as, Microsoft Windows, Apple Mac, Pocket PC, Mobile PC, Exchange, Office, Terminal Services and Outlook. It can be administered directly from an organization's Microsoft Management Console or through Terminal Services over the web. Users can be managed through Active Directory and Group Policy.

ABOUT ESNATECH

Founded in 1989, Esnatech has been committed to developing advanced Unified Communication solutions that deliver core value growing organizations. Our mission remains to develop and provide industry leading communication solutions that integrate seamlessly with existing infrastructure and optimize the way businesses communicate. Esnatech communication solutions are designed for "real-time users" providing advanced features, investment protection, and platform upgrade capability without the planned obsolescence prominent in the communications industry. Esna Technologies powers over 40% of the telephony providers in the SMB market with it's messaging, mobility, and presence platforms. Esnatech markets and distributes their products through global OEMS and VAR partners in over 28 countries worldwide. For more information please visit www.esnatech.com.