

## ESNATECH AT A GLANCE

- CORPORATE DETAILS**
- Founded in 1989
  - Headquartered in Ontario, Canada
  - International offices in the United States and United Kingdom
  - Under 200 employees

**BUSINESS OVERVIEW**

Esnatech is a global leader in Unified Communications solutions for enterprises, with particular strength in premise-to-cloud voice integration. We enable businesses to deliver greater productivity and anywhere access by integrating voice, mobility and presence with the Cloud and Google™ Apps.

Regardless of a company's current PBX environment, Esnatech is the only provider who delivers Unified Communications without the need to replace current technology or commit to a one-vendor solution. With the Esnatech solution, companies realize dynamic improvements in worker productivity, time savings and reduced equipment costs, while leveraging their current voice technology investments. Today, thousands of companies worldwide, representing over one million seats, have deployed the Esnatech solution.

- LEADERSHIP**
- Founder & CEO – *Mohammad Nezarati*
  - CFO – *Anthony Burt*
  - Vice President, Operations – *Mehdi Nezarati*
  - Vice President, Sales & Marketing – *Davide Petramala*
  - Director of Engineering – *Arno Ermarkaryan*

**PRODUCTS**

The Esnatech Office-LinX Unified Communications platform offers advanced features such as enterprise mobility, speech technology, unified messaging, presence management and instant messaging.

Office-LinX supports VMware infrastructure, and interfaces with a wide variety of voice and mobile networks, including more than 100 different IP and circuit-based telephone systems from Cisco, Avaya, Nortel, ShoreTel, NEC, Mitel, Toshiba, Asterisk, and many others.

- AWARDS**
- TMC: 2010 TMC Labs Innovation Award
  - TMC: 2009 and 2010 Unified Communications Magazine Excellence Award
  - TMC: 2009 Unified Communications Magazine Product of the Year
  - Frost & Sullivan: 2008 Innovation for Best Practices

The company has strong partnership with leading local brands including:

<b>SELECT PARTNERS</b>	<i>Global Partners</i>	<i>Integration Partners</i>	<i>Product Partners</i>
	Google, Avaya, Cisco, Mitel	Verizon, Bell Canada, Shared Technologies, Unysis	Google, BlackBerry (RIM), VMware, Apple

<b>SELECTED CUSTOMERS</b>	<i>Government</i>	<i>Education</i>	<i>Enterprise</i>
	<ul style="list-style-type: none"> <li>▫ US Senate</li> <li>▫ Federal Aviation Association</li> <li>▫ City of Westerville</li> </ul>	<ul style="list-style-type: none"> <li>▫ University of Maine</li> <li>▫ University of Massachusetts</li> <li>▫ Park University</li> </ul>	<ul style="list-style-type: none"> <li>▫ PG&amp;E</li> <li>▫ SEIU</li> <li>▫ UAIG</li> </ul>